

Denovo will surpass 400% growth in ERP cloud infrastructure implementations

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Denovo will surpass 400% year-over-year growth in the number of customers who are making the lift and shift to move their ERP infrastructure to the cloud. Denovo provides both public and private cloud infrastructure hosting options along with Managed Disaster Recovery, monitoring and recurring Application Management. Growth during 2018 has grown quarterly including a backlog of contracted implementations.



“ Bundling our Cloud Hosting and Managed Disaster Recovery solutions together with our Managed Services is a compelling business case for our customers, since this eliminates ERP capital requirements and it can materially reduce their 5 year ERP spend. Denovo offers the option to buy back our customers’ existing infrastructure, which eliminates stranded assets and removes timing from the equation as customers evaluate their move to the cloud. Some of our customers are reducing their overall IT capital and expense even further with IT Outsourcing and hosting of their non-ERP systems. Marty Snella, CEO, Denovo ”

No two customers are alike in their strategy. Denovo works closely with their customers and offer multiple route-map options for their journey to the cloud, providing a managed cloud agnostic solution, which allows them to choose the cloud strategy that is right for their business. They take a tailored, proactive view of all their systems and managed services and come with a holistic plan that encompasses:

- A comprehensive cloud infrastructure strategy that includes hosting and managed disaster recovery
- Future-proof solution customized to meet the evolving needs of the business
- Cloud vendor support where and when they need it, at an application, technology and/or infrastructure level.

Customers are benefiting from a cloud migration that lifts the weight of an on premise system, while increasing agility, performance, and efficiency.

“ One of the main drivers behind companies choosing to partner with Denovo on their move to the Cloud is that we provide more than just infrastructure. We offer them choice and breadth. Choice of public or private cloud, and breadth of managed services, including application, development, database and technology support. When they join the Denovo family, our customers can be confident that we have the expertise to manage their systems so they can focus on taking their business to the next level. Brenda Ferguson, EVP of Customer Experience and CMO, Denovo ”

About Denovo

Established in 2003, Denovo Ventures, LLC is a full-service Enterprise Hosting/Cloud Computing, Application Managed Services, Managed Disaster Recovery and Professional Services firm with extensive expertise in designing, implementing and supporting enterprise software. Denovo has provided services to over 1,500 customers. Denovo delivers bundled solutions from their enterprise data centers located in the United States or through several public cloud environments.

As the most experienced mid-market Oracle Platinum Partner, Denovo's team of over 300 Oracle resources have a combined 3,600+ years of Oracle experience. This includes successfully completing JD Edwards, Oracle E-Business Suite, and Oracle ERP Cloud implementation projects for a wide variety of commercial and public-sector clients. The company is headquartered in Boulder, Colorado. For more information on who Denovo is, please visit our [About Us](#) page.